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Sell or Buy Business & Real Estate

Acquisition Criteria for 4-5-Star Hotel Assets of a UK-Based Brand Name Buyer

for

International Acquisitions and Development of Hotel Assets

Current presence in the metro cities of 6 countries in Europe.

LOCATION PREFERENCES IN THE METRO CITIES OF

Europe

UK, Italy, Switzerland, France, Spain, Portugal, Greece, Turkey.

Middle East: (GCC countries)

Oman, Saudi Arabia, Qatar, Bahrain, Kuwait.

Mediterranean Islands and Coast

Morocco, Malta, Cyprus, Libya, Egypt.

Indian Ocean Islands

Maldives, Mauritius, Seychelles, Antananarivo.

Indian Sub-Continent

India, Sri Lanka.

Caribbean Sea Countries/Territories

Puerto Rico, Panama, Costa Rica, British Virgin Islands, US Virgin Islands.

South America

Peru, Argentina, Chile, Brazil, Uruguay, and Colombia.

South and East Asia

Thailand, Malaysia, Singapore, the Philippines, Hong Kong, and Japan.

United States

California, New York, Florida.

PROPERTY TYPES

Current Development Projects

Hotel properties that are in the development stages by developers who may have an interest in selling or leasing out.

Existing Developable Hotels

Run-down hotel properties that have potential for enhancing NOI through capital infusion and substantial improvements for rebranding them to the required standards.

Conversion Of Other Asset Classes

Properties, such as vacant or run-down office, multi-story, and apartment properties in metro cities, which have the potential to be converted into profitable hotels.

Old And Run-down

Acquisition Of Old And Run-down Commercial Properties in high-traffic visitor districts and commercial districts of metro cities for their land value to develop hotels.

Historic Estate Homes And Palaces

Acquisition of historic estate homes and palaces that can be developed and converted into boutique hotels.

Well-Run Hotels

Typical size 65 to 140 rooms. Preference for Hotel Management Agreements (HMAs) in place for outright acquisitions, or long-term lease of the underlying asset properties.

INVESTMENT MODELS

1

The Ideal investment model is a collaboration between investors and long-term property leasing.

2

Ownership model pertaining to the types of acquisitions mentioned in the preceding slide.

Contact

For your qualified interest and proposals, please contact:

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