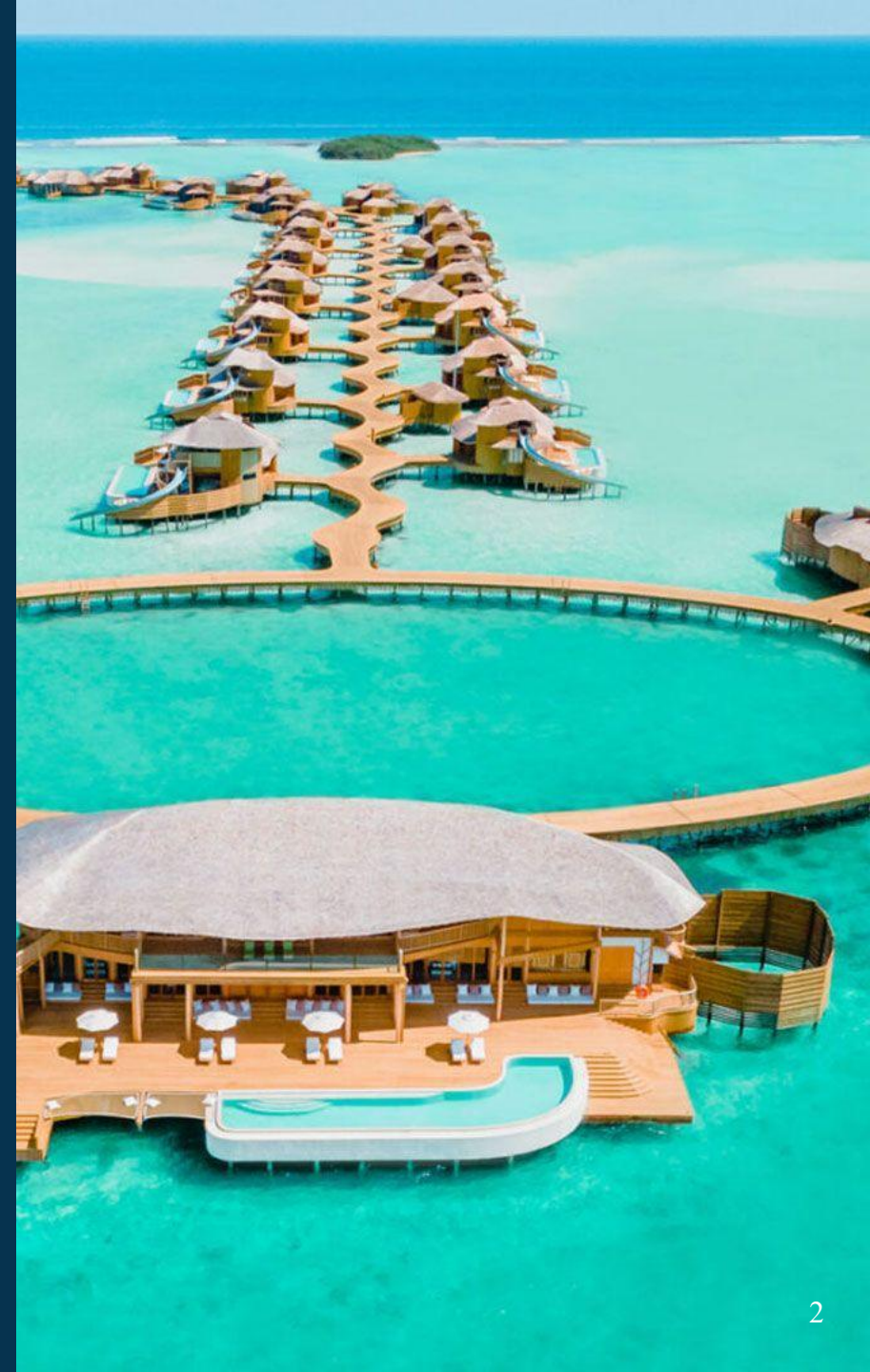




Acquisition Criteria of a Spain-based Opportunistic Buyer/Investor of Unbranded Hotels & Resorts in Multiple Continents

Footprints and Presence

International presence across several countries and tourist attraction islands.



Target Geographical Focus of Acquisitions



Multiple continents: North America, South America, South Africa, Australia, Europe, and Asia.



Islands that draw tourist traffic.

Target Acquisition Focus



- Active properties that require infusion of capital for optimal profitability.
- Resorts by the seashores with high tourist traffic
- Hotels with 100 – 300 keys, 3-4 stars, close to international airports in metropolitan cities.
- **HMAs:** with or without HMAs

Transfer of Ownership

Outright sale-purchase.

Seller takes partial payment and a long-term note.

Equity participation with the buyer.



CONTACT

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