# Acquisition Criteria of Austria-Based Developer, Apartments & Condos Owner

*for*

**Acquisitions of Hotel Assets in the Select Countries of Europe**

Current Footprints in Multiple European Countries

# Location Preferences

### Vienna, Austria – General Properties

Location: Vienna and the surrounding areas

### Vienna, Austria - Rental Properties and Condos

All locations with a preference for inner-city areas.

Condition: Any condition

Size: 500 sq m and larger preferred.

# Investment Focus

## Acquisition and Management of income residential properties

Portfolio of min 250,000 sq m
Preservation of historic buildings as valuable asset to enhance urban living.
Seeking urban areas, especially Vienna, with no minimum size preference.

## Existing Developable Hotels and Management

Run-down hotel properties that have potential for enhancing NOI through capital infusion and substantial improvements for rebranding them to the required standards.

## Old And Run-down

Acquisition of old and run-down commercial properties in high-traffic visitor districts and commercial districts of metro cities for their land value to develop hotels.

## Well-run Hotels

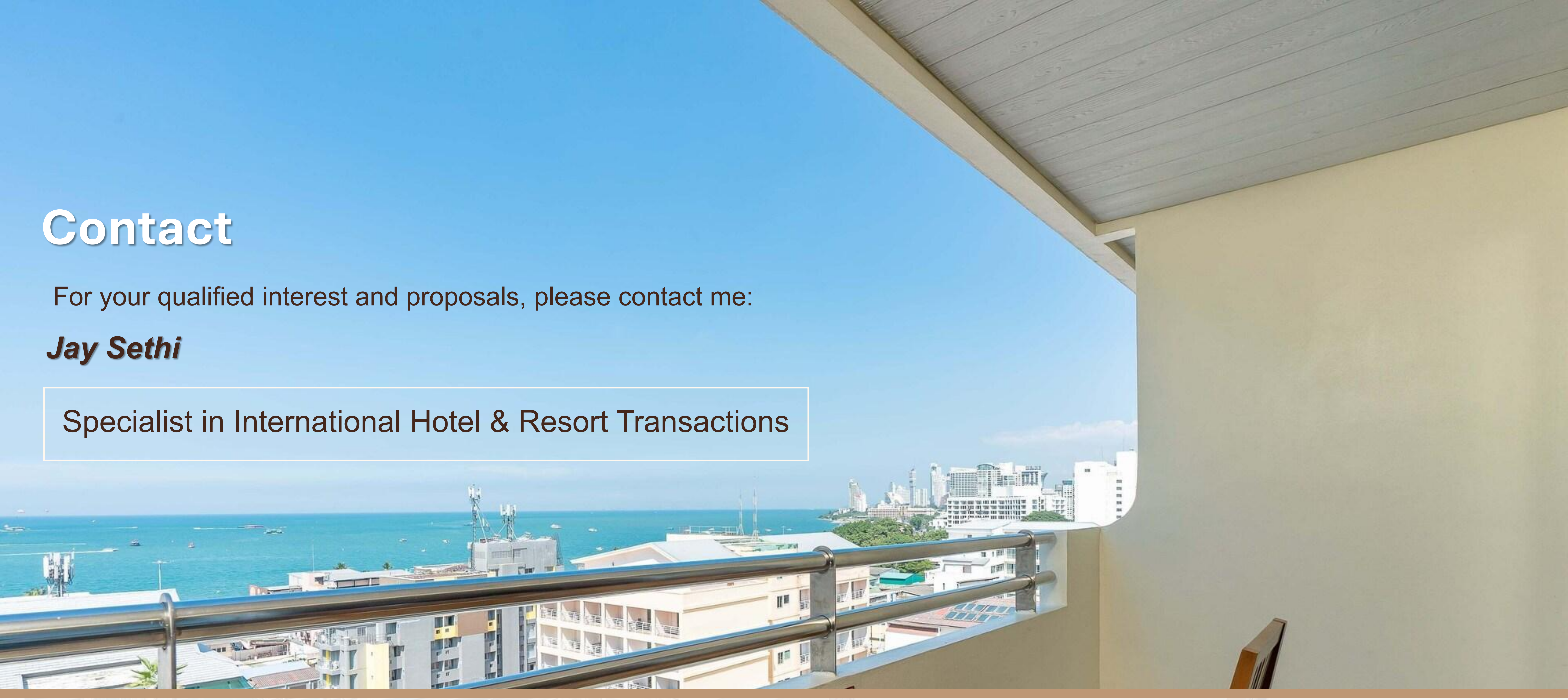
Have Hotel Management Agreements (HMAs) and efficient management in place for outright acquisitions, or long-term lease of the underlying asset properties.
Investment in the range of €10 million to €40 million.

## Land For New Projects

Commercial land, min 0.75 acres, for high-rise hotel construction in busy districts of metropolitan cities.

## Conversion of Other Asset Classes

Properties, such as vacant or run-down office, multi-story, and apartment properties in metro cities, which have the potential to be converted into profitable hotels.



# Contact

For your qualified interest and proposals, please contact me: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